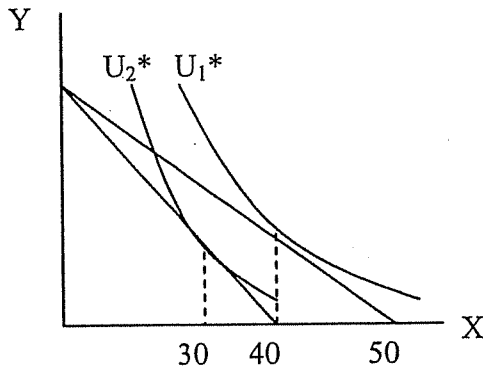


Each question sub part is worth 1 pt.

1. Demand analysis  
 a.



$$U_1: \max Q_X = \frac{I}{P_1} \Rightarrow 50 = \frac{400}{P_1} \Rightarrow P_1 = 8$$

$$U_2: \max Q_X = \frac{I}{P_2} \Rightarrow 40 = \frac{400}{P_2} = P_2 = 10$$

Based on the graph above, assuming the consumer's budget for expenditures on Y and X is \$400, identify two points on this consumer's demand curve for X.

$P_1$	=	<u>8</u>	$Q_1$	=	<u>40</u>
$P_2$	=	<u>10</u>	$Q_2$	=	<u>30</u>

- b. In a) above, if the consumer's utility-maximizing, equal-slopes condition is  $Y = 2X$ , what is the equation of this consumer's demand for X?

- (1)  $X = .5Y$
- (2)  $X = I - P_X - 2P_Y$
- (3)  $X = I/(2P_X + P_Y)$
- (4)  $X = I/(P_X + 2P_Y)$
- (5)  $X = (P_Y + 2P_X)/I$

$$I = P_X X + P_Y Y$$

$$\Rightarrow I = P_X X + P_Y (2X)$$

$$\Rightarrow I = X (P_X + 2P_Y)$$

$$\Rightarrow X = I / (P_X + 2P_Y)$$

2. Refer to our "intertemporal choice" model from Unit 3 for definitions of terms in this question. Assume Dante has  $I_0 = \$12,000$ ,  $I_1 = \$25,040$ , and  $r = 8\%$ .

- a. What is the equation of Dante's budget constraint, assuming  $C_1$  is the vertical axis variable and  $C_0$  is the horizontal axis variable.

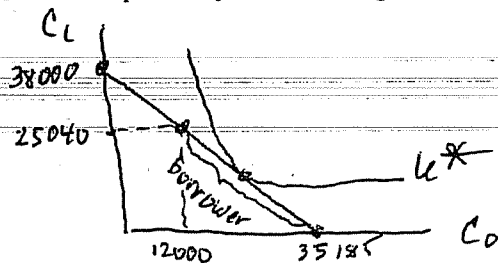
$$C_1 = I_0 (1+r) + I_1 - (1+r)C_0$$

$$= 12000 (1.08) + 25,040 - (1.08)C_0 \Rightarrow C_1 = 38000 - 1.08C_0$$

- b. How can Dante increase  $C_0$  by \$1,000, assuming neither  $I_0$  nor  $I_1$  can be changed?

$$\frac{\Delta C_1}{\Delta C_0} = \frac{-1.08}{+1} \Rightarrow \frac{1000 (-1.08)}{1000 (+1)} = \frac{-1080}{+1000} \Rightarrow \text{if } \uparrow C_0 \text{ by } 1000 \text{ must } \downarrow C_1 \text{ by } 1080$$

- c. Draw a graph that shows Daunte being a borrower while maximizing his utility (assume bowed indifference curves as  $C_1$  and  $C_0$  are normal goods for Daunte).



3. Suppose a 'marketing' team had observed the P and TR results in the table below. Based on these results, complete the Q (000) column (recall  $TR = P \times Q$ ).

P	TR (\$000)	Q (000)
24.00	1104	46
33.00	1386	<u>42</u>

- a. Complete the table above and derive the apparent equation of the firm's linear demand curve.

$$P = a - bQ \Rightarrow -b = \frac{\Delta P}{\Delta Q} = \frac{+9}{-4} = -2.25$$

$$\Rightarrow \bar{P} = 127.50 - 2.25Q$$

$$\Rightarrow a = P + 2.25Q = 24 + 2.25(46) = 127.50$$

- b. Based on your answer to 3a), what is the firm's TR equation as a function of Q (= quantity of sales)?

$$\begin{aligned} TR &= PQ \\ &= (127.5 - 2.25Q)Q \\ &= 127.5Q - 2.25Q^2 \end{aligned}$$

- c. At what value of Q is TR maximized (i.e. the slope of  $TR = MR = 0$ )?

$$MR = \frac{dTR}{dQ} = 127.5 - 4.5Q = 0 \Rightarrow Q = \frac{127.5}{4.5} = 28\frac{1}{3}$$

- d. What is the P that corresponds to the Q that maximizes TR from 3c)?

$$\begin{aligned} P &= 127.5 - 2.25(28\frac{1}{3}) \\ \Rightarrow \bar{P} &= 63.75 \end{aligned}$$

- e. What is the maximum dollar of sales this firm could have generated in any one year?

$$\begin{aligned} \text{Max TR} &= PQ \text{ at } Q = 28\frac{1}{3} \\ &= (63.75)(28\frac{1}{3}) = \$1806.25 \end{aligned}$$