

# Estimated Costs of Crop Production in Iowa - 2012

*Ag Decision Maker*

File A1-20

The estimated costs of corn, corn silage, soybeans, alfalfa and pasture maintenance in this report are based on data from several sources. They include the annual Iowa Farm Business Association record summaries, production and costs data from the Departments of Economics, Agricultural and Biosystems Engineering, and Agronomy at Iowa State University and a survey of selected agricultural cooperatives and other input suppliers around the state.

These costs estimates are representative of average costs for farms in Iowa. Very large or small farms may have lower or higher fixed costs per acre.

Due to differences in soil potentials, quantity of inputs used and other factors, production costs will vary from farm to farm. Price shifts for inputs can change production costs in both the short and long run. The attached data reflect average cost of purchased inputs and a return to land and labor resources, but do not provide a margin for profit or a return to management. They reflect production costs only, and do not include costs of storage.

Labor has been treated as a fixed cost, since most labor on Iowa farms is supplied by the operator, family or permanent hired labor. However, when deciding among alternative crops, labor should be considered a variable cost. The wage rate used here is \$11.70 per hour. The hours assumed per crop are presented in the budgets. The hours per crop acre includes not only the field work but also time for maintenance, travel and other activities related to crop production. The land charge is based on rent equivalent. Owned land may require a greater or lesser cash outlay.

In the short run, cash income must be sufficient to pay cash costs, including seed, fertilizer, chemicals, insurance, cash rent and hired labor, as well as machinery fuel and repairs and interest on operating

capital. In the long run, income should be sufficient to pay all costs of production for resources to be used in their most profitable alternative.

Corn yields reflect rotation effects. Fertilizer rates have been adjusted to reflect current data on removal and application rates. Crop insurance costs reflect the mix of multiple peril, revenue and hail insurance, as well as noninsured acres.

Machinery costs reflect both new and used equipment. The machine operations assumed are based on the 2000 Crop Production Practices Survey conducted by the Iowa Agricultural Statistics Service. Further information on this survey can be obtained by contacting the author. The Estimated Machinery Costs table can be used to budget other tillage and harvesting systems.

Estimates represent typical costs and are only intended to be guidelines. Actual costs will vary considerably and can be entered in the column for "Your Estimates." Electronic spreadsheets for developing crop production budgets are available on the Ag Decision Maker web site, [www.extension.iastate.edu/agdm](http://www.extension.iastate.edu/agdm).

Budgets for alfalfa hay establishment with an oat companion crop and by direct seeding are included in this publication. Annual production costs for established alfalfa or alfalfa-grass hay as well as a budget for maintaining grass pastures are included as well. Additional pasture establishment budgets are published in Iowa State University Extension publication AG-96, *Estimated Costs of Pasture and Hay Production*.

Two low-till budgets, one for corn and one for soybeans, are included. The major differences between the low-till and conventional budgets are the preharvest machinery, labor, herbicide and seeding costs. The soybean budgets are for herbicide tolerant varieties. A strip-till budget is also included.

## Corn following Corn

	145 bu. per acre		165 bu. per acre		185 bu. per acre		Your Estimate
	Fixed	Variable	Fixed	Variable	Fixed	Variable	
<b>Preharvest Machinery</b> <sup>1/</sup>	\$22.60	\$23.70	\$22.60	\$23.70	\$22.60	\$23.70	\$ _____
<b>Seed, Chemical, etc.</b>	<b>Units</b>		<b>Units</b>		<b>Units</b>		
Seed @ \$3.40 per 1000 k.	25,000	\$85.00	30,000	\$102.00	35,000	\$119.00	\$ _____
Nitrogen @ \$0.63 per lb.	180	113.40	180	113.40	180	113.40	_____
Phosphate @ \$0.64 per lb.	54	34.56	62	39.68	69	44.16	_____
Potash @ \$0.55 per lb.	44	24.20	50	27.50	56	30.80	_____
Lime (yearly cost)		9.67		9.67		9.67	_____
Herbicide		20.00		20.00		20.00	_____
Insecticide		18.40		18.40		18.40	_____
Crop Insurance		20.00		22.50		25.00	_____
Miscellaneous		8.00		9.00		10.00	_____
Interest on preharvest variable costs (8 months @ 5.7%)		<u>13.56</u>		<u>14.66</u>		<u>15.74</u>	_____
Total		\$346.79		\$376.81		\$406.17	\$ _____
<b>Harvest Machinery</b>							
Combine	\$20.60	\$11.40	\$20.60	\$11.40	\$20.60	\$11.40	\$ _____
Grain Cart	5.70	3.30	5.70	3.30	5.70	3.30	_____
Haul	5.80	5.80	6.60	6.60	7.40	7.40	_____
Dry (LP Gas @ \$1.60/gal.)	7.25	27.84	8.25	31.68	9.25	35.52	_____
Handle (auger)	2.47	3.63	2.81	4.13	3.15	4.63	_____
Total	\$41.82	\$51.97	\$43.96	\$57.11	\$46.10	\$62.25	\$ _____
<b>Labor</b>							
2.85 hours @ \$11.70	\$33.35		\$33.35		\$33.35		\$ _____
<b>Land</b>							
Cash rent equivalent	\$220.00		\$258.00		\$294.00		\$ _____
<b>Total fixed, variable</b>							
Per acre	\$317.76	\$422.46	\$357.90	\$457.62	\$396.04	\$492.11	Yield: _____
Per bushel	\$2.19	\$2.91	\$2.17	\$2.77	\$2.14	\$2.66	bu./acre _____
<b>Total cost per acre</b>	\$740.22		\$815.52		\$888.15		\$ _____
<b>Total cost per bushel</b>	\$5.10		\$4.94		\$4.80		\$ _____

<sup>1/</sup>Chisel plow, tandem disk, apply N, field cultivate, plant and spray. See the Estimated Machinery Costs table.

## Corn following Soybeans

	160 bu. per acre		180 bu. per acre		200 bu. per acre		Your Estimate
	Fixed	Variable	Fixed	Variable	Fixed	Variable	
<b>Preharvest Machinery</b> <sup>1/</sup>	\$18.80	\$18.90	\$18.80	\$18.90	\$18.80	\$18.90	\$ _____
<b>Seed, Chemical, etc.</b>	<b>Units</b>		<b>Units</b>		<b>Units</b>		
Seed @ \$3.40 per 1000 k.	25,000	\$85.00	30,000	\$102.00	35,000	\$119.00	\$ _____
Nitrogen @ \$0.63 per lb.	127	80.01	127	80.01	127	80.01	_____
Phosphate @ \$0.64 per lb.	60	38.40	68	43.52	75	48.00	_____
Potash @ \$0.55 per lb.	48	26.40	54	29.70	60	33.00	_____
Lime (yearly cost)		9.67		9.67		9.67	_____
Herbicide		20.00		20.00		20.00	_____
Crop Insurance		20.00		22.50		25.00	_____
Miscellaneous		8.00		9.00		10.00	_____
Interest on preharvest variable costs (8 months @ 5.7%)		11.64		12.74		13.82	_____
<b>Total</b>		\$299.12		\$329.14		\$358.50	\$ _____
<b>Harvest Machinery</b>							
Combine	\$20.60	\$11.40	\$20.60	\$11.40	\$20.60	\$11.40	\$ _____
Grain Cart	5.70	3.30	5.70	3.30	5.70	3.30	_____
Haul	6.40	6.40	7.20	7.20	8.00	8.00	_____
Dry (LP Gas @ \$1.60/gal.)	8.00	30.72	9.00	34.56	10.00	38.40	_____
Handle (auger)	2.72	4.00	3.06	4.50	3.40	5.00	_____
<b>Total</b>	\$43.42	\$55.82	\$45.56	\$60.96	\$47.70	\$66.10	\$ _____
<b>Labor</b>							
2.6 hours @ \$11.70	\$30.42		\$30.42		\$30.42		\$ _____
<b>Land</b>							
Cash rent equivalent	\$220.00		\$258.00		\$294.00		\$ _____
<b>Total fixed, variable</b>							
Per acre	\$312.64	\$373.84	\$352.78	\$409.00	\$390.92	\$443.50	Yield:
Per bushel	\$1.95	\$2.34	\$1.96	\$2.27	\$1.95	\$2.22	bu./acre _____
<b>Total cost per acre</b>	\$686.48		\$761.78		\$834.42		\$ _____
<b>Total cost per bushel</b>	\$4.29		\$4.23		\$4.17		\$ _____

<sup>1/</sup>Apply N, tandem disk, field cultivate, plant and spray. See the Estimated Machinery Costs table.

## Corn Silage following Corn

	21 tons per acre		24 tons per acre		26 tons per acre		Your Estimate
	Fixed	Variable	Fixed	Variable	Fixed	Variable	
<b>Preharvest Machinery</b> <sup>1/</sup>	\$22.60	\$23.70	\$22.60	\$23.70	\$22.60	\$23.70	\$ _____
<b>Seed, Chemical, etc.</b>	<b>Units</b>		<b>Units</b>		<b>Units</b>		
Seed @ \$3.40 per 1000 k.	28,750	\$97.80	34,500	\$117.30	40,250	\$136.90	\$ _____
Nitrogen @ \$0.63 per lb.	150	94.50	150	94.50	150	94.50	_____
Phosphate @ \$0.64 per lb.	74	47.36	84	53.76	91	58.24	_____
Potash @ \$0.55 per lb.	168	92.40	192	105.60	208	114.40	_____
Lime (yearly cost)		10.50		10.50		10.50	_____
Herbicide		20.00		20.00		20.00	_____
Insecticide		18.40		18.40		18.40	_____
Crop Insurance		20.00		22.50		25.00	_____
Miscellaneous		8.00		9.00		10.00	_____
Interest on preharvest variable costs (8 months @ 5.7%)		16.44		18.06		19.44	_____
<b>Total</b>		\$425.40		\$469.62		\$507.38	\$ _____
<b>Harvest Machinery</b>							
Silage Harvester	\$30.00	\$16.10	\$30.00	\$16.10	\$30.00	\$16.10	\$ _____
Haul	26.25	31.50	30.00	36.00	32.50	39.00	_____
Store silage (unloader)	8.40	2.52	9.60	2.88	10.40	3.12	_____
<b>Total</b>	\$64.65	\$50.12	\$69.60	\$54.98	\$72.90	\$58.22	\$ _____
<b>Labor</b>							
5.0 hours @ \$11.70	\$58.50		\$58.50		\$58.50		\$ _____
<b>Land</b>							
Cash rent equivalent	\$220.00		\$258.00		\$294.00		\$ _____
<b>Total fixed, variable</b>							
Per acre	\$365.75	\$499.22	\$408.70	\$548.30	\$448.00	\$589.30	Yield:
Per ton	\$17.42	\$23.77	\$17.03	\$22.85	\$17.23	\$22.67	bu./acre _____
<b>Total cost per acre</b>	\$864.97		\$957.00		\$1,037.30		\$ _____
<b>Total cost per ton</b>	\$41.19		\$39.87		\$39.90		\$ _____

<sup>1/</sup> Chisel plow, tandem disk, apply N, field cultivate, plant and spray. See the Estimated Machinery Costs table.

## Herbicide Tolerant Soybeans following Corn

	45		50		55		Your Estimate
	bu. per acre		bu. per acre		bu. per acre		
	Fixed	Variable	Fixed	Variable	Fixed	Variable	
<b>Preharvest Machinery</b> <sup>1/</sup>	\$19.90	\$20.40	\$19.90	\$20.40	\$19.90	\$20.40	\$ _____
<b>Seed, Chemical, etc.</b>	<b>Units</b>		<b>Units</b>		<b>Units</b>		
Seed @ \$58.00 per 140 k.	140	\$58.00	140	\$58.00	140	\$58.00	\$ _____
Phosphate @ \$0.64 per lb.	36	23.04	40	25.60	44	28.16	_____
Potash @ \$0.55 per lb.	68	37.40	75	41.25	83	45.65	_____
Lime (yearly cost)		9.67		9.67		9.67	_____
Herbicide <sup>2/</sup>		16.00		16.00		16.00	_____
Crop Insurance		12.50		14.00		15.50	_____
Miscellaneous		8.00		9.00		10.00	_____
Interest on preharvest variable costs (8 months @ 5.7%)		7.03		7.37		7.73	_____
<b>Total</b>		\$171.64		\$180.89		\$190.71	\$ _____
<b>Harvest Machinery</b>							
Combine	\$16.40	\$8.90	\$16.40	\$8.90	\$16.40	\$8.90	\$ _____
Grain Cart	5.70	3.30	5.70	3.30	5.70	3.30	_____
Haul	1.80	1.80	2.00	2.00	2.20	2.20	_____
Handle (auger)	0.77	1.13	0.85	1.25	0.94	1.38	_____
<b>Total</b>	\$24.67	\$15.13	\$24.95	\$15.45	\$25.24	\$15.78	\$ _____
<b>Labor</b>							
2.25 hours @ \$11.70	\$26.33		\$26.33		\$26.33		\$ _____
<b>Land</b>							
Cash rent equivalent	\$220.00		\$258.00		\$294.00		\$ _____
<b>Total fixed, variable</b>							
Per acre	\$290.89	\$207.17	\$329.18	\$216.74	\$365.46	\$226.88	Yield: _____
Per bushel	\$6.46	\$4.60	\$6.58	\$4.33	\$6.64	\$4.13	bu./acre _____
<b>Total cost per acre</b>	\$498.06		\$545.91		\$592.34		\$ _____
<b>Total cost per bushel</b>	\$11.07		\$10.92		\$10.77		\$ _____

<sup>1/</sup> Chisel plow, tandem disk, field cultivate, plant and two sprays. See the Estimated Machinery Costs table.

<sup>2/</sup> Estimates do not include any insecticide or fungicide costs.

## Strip Tillage Corn and Soybeans

	<u>Corn Following Soybeans</u>			<u>Herbicide Tolerant Soybeans Following Corn</u>		
	180 bu. per acre		Your Estimate	50 bu. per acre		Your Estimate
	Fixed	Variable		Fixed	Variable	
<b>Preharvest Machinery</b> <sup>1/</sup>	\$10.90	\$10.90	\$ _____	\$10.60	\$10.50	\$ _____
<b>Seed, Chemical, etc.</b>	<b>Units</b>			<b>Units</b>		
Seed @ \$3.40 per 1000 k.	30,000	\$102.00	\$ _____			
Seed @ \$58.00 per 140 k.				160	\$66.30	\$ _____
Nitrogen @ \$0.63 per lb.	127	80.01	_____			
Phosphate @ \$0.64 per lb.	68	43.52	_____	40	25.60	_____
Potash @ \$0.55 per lb.	54	29.70	_____	75	41.25	_____
Lime (yearly cost)		9.67	_____		9.67	_____
Herbicide <sup>2/</sup>		35.00	_____		35.00	_____
Crop Insurance		22.50	_____		14.00	_____
Miscellaneous		9.00	_____		9.00	_____
Interest on preharvest variable costs (8 months @ 5.7%)		13.01	_____		8.03	_____
<b>Total</b>		\$344.41	\$ _____		\$208.85	\$ _____
<b>Harvest Machinery</b>						
Combine	\$20.60	\$11.40	\$ _____	\$16.40	\$8.90	\$ _____
Grain Cart	5.70	3.30	_____	5.70	3.30	_____
Haul	7.20	7.20	_____	2.00	2.00	_____
Dry (LP Gas @ \$1.60/gal.)	9.00	34.56	_____			
Handle (auger)	3.06	4.50	_____	0.85	1.25	_____
<b>Total</b>	\$45.56	\$60.96	\$ _____	\$24.95	\$15.45	\$ _____
<b>Labor</b>						
2.6 hours @ \$11.70	\$26.91		\$ _____			
2.25 hours @ \$11.70				\$20.48		\$ _____
<b>Land</b>						
Cash rent equivalent	\$258.00		\$ _____	\$258.00		\$ _____
<b>Total fixed, variable</b>						
Per acre	\$341.37	\$416.27	Yield: _____	\$314.03	\$234.80	Yield: _____
Per bushel	\$1.90	\$2.31	bu./acre _____	\$6.28	\$4.70	bu./acre _____
<b>Total cost per acre</b>	\$757.64		\$ _____	\$548.83		\$ _____
<b>Total cost per bushel</b>	\$4.21		\$ _____	\$10.98		\$ _____

<sup>1/</sup> Strip till, plant and spray for corn. No-till drill, two sprays for soybeans. See the Estimated Machinery Costs table.

<sup>2/</sup> Estimates do not include any insecticide or fungicide costs.

## Non-Herbicide Tolerant Soybeans following Corn

	<u>Soybeans Following Corn</u>			<u>Drilled Soybeans Following Corn</u>		
	50 bu. per acre		Your Estimate	50 bu. per acre		Your Estimate
	Fixed	Variable		Fixed	Variable	
<b>Preharvest Machinery</b> <sup>1/</sup>	\$19.80	\$20.60	\$ _____	\$14.70	\$14.70	\$ _____
<b>Seed, Chemical, etc.</b>	<b>Units</b>			<b>Units</b>		
Seed @ \$34.00 per 140 k.	130	\$31.60	_____	150	\$36.40	\$ _____
Phosphate @ \$0.64 per lb.	40	25.60	_____	40	25.60	_____
Potash @ \$0.55 per lb.	75	41.25	_____	75	41.25	_____
Lime (yearly cost)		9.67	_____		9.67	_____
Herbicide <sup>2/</sup>		31.45	_____		35.00	_____
Crop Insurance		14.00	_____		14.00	_____
Miscellaneous		9.00	_____		9.00	_____
Interest on preharvest variable costs (8 months @ 5.7%)		6.96	_____		7.05	_____
<b>Total</b>		\$169.53	\$ _____		\$177.97	\$ _____
<b>Harvest Machinery</b>						
Combine	\$16.40	\$8.90	\$ _____	\$16.40	\$8.90	\$ _____
Grain Cart	5.70	3.30	_____	5.70	3.30	_____
Haul	2.00	2.00	_____	2.00	2.00	_____
Handle (auger)	0.85	1.25	_____	0.85	1.25	_____
<b>Total</b>	\$24.95	\$15.45	\$ _____	\$24.95	\$15.45	\$ _____
<b>Labor</b>						
2.45 hours @ \$11.70	\$28.67		\$ _____			
1.75 hours @ \$11.70				\$20.48		\$ _____
<b>Land</b>						
Cash rent equivalent	\$258.00		\$ _____	\$258.00		\$ _____
<b>Total fixed, variable</b>						
Per acre	\$331.42	\$205.58	Yield: _____	\$318.13	\$208.12	Yield: _____
Per bushel	\$6.63	\$4.11	bu./acre _____	\$6.36	\$4.16	bu./acre _____
<b>Total cost per acre</b>	\$537.00		\$ _____	\$526.25		\$ _____
<b>Total cost per bushel</b>	\$10.74		\$ _____	\$10.52		\$ _____

<sup>1/</sup>Chisel plow, tandem disk, field cultivate, plant, cultivate and spray.

Tandem disk, field cultivate, drill and spray for drilled soybeans. See the Estimated Machinery Costs table.

<sup>2/</sup>Estimates do not include any insecticide or fungicide costs.

## Low-till Corn and Soybeans

	<u>Corn Following Soybeans</u>			<u>Herbicide Tolerant Drilled Soybeans Following Corn</u>		
	180 bu. per acre		Your Estimate	50 bu. per acre		Your Estimate
	Fixed	Variable		Fixed	Variable	
<b>Preharvest Machinery</b> <sup>1/</sup>	\$15.20	\$15.80	\$ _____	\$12.00	\$11.50	\$ _____
<b>Seed, Chemical, etc.</b>	<b>Units</b>			<b>Units</b>		
Seed @ \$3.40 per 1000 k.	30,000	\$102.00	\$ _____			
Seed @ \$58.00 per 140 k.				160.0	\$66.30	\$ _____
Nitrogen @ \$0.63 per lb.	127	80.01	_____			
Phosphate @ \$0.64 per lb.	68	43.52	_____	40	25.60	_____
Potash @ \$0.55 per lb.	54	29.70	_____	75	41.25	_____
Lime (yearly cost)		9.67	_____		9.67	_____
Herbicide <sup>2/</sup>		35.00	_____		35.00	_____
Crop Insurance		22.50	_____		14.00	_____
Miscellaneous		9.00	_____		9.00	_____
Interest on preharvest variable costs (8 months @ 5.7%)		13.19	_____		8.07	_____
<b>Total</b>		\$344.59	\$ _____		\$208.89	\$ _____
<b>Harvest Machinery</b>						
Combine	\$20.60	\$11.40	\$ _____	\$16.40	\$8.90	\$ _____
Grain Cart	5.70	3.30	_____	5.70	3.30	_____
Haul	7.20	7.20	_____	2.00	2.00	_____
Dry (LP Gas @ \$1.60/gal.)	9.00	34.56	_____			
Handle (auger)	3.06	4.50	_____	0.85	1.25	_____
<b>Total</b>	\$45.56	\$60.96	\$ _____	\$24.95	\$15.45	\$ _____
<b>Labor</b>						
2.3 hours @ \$11.70	\$26.91		\$ _____			
1.75 hours @ \$11.70				\$20.48		\$ _____
<b>Land</b>						
Cash rent equivalent	\$258.00		\$ _____	\$258.00		\$ _____
<b>Total fixed, variable</b>						
Per acre	\$345.67	\$421.35	Yield: _____	\$315.43	\$235.84	Yield: _____
Per bushel	\$1.92	\$2.34	bu./acre _____	\$6.31	\$4.72	bu./acre _____
<b>Total cost per acre</b>	\$767.02		\$ _____	\$551.26		\$ _____
<b>Total cost per bushel</b>	\$4.26		\$ _____	\$11.03		\$ _____

<sup>1/</sup>Apply N, cultivate, plant and spray for corn. Disk, drill and spray for soybeans. See the Estimated Machinery Costs table.

<sup>2/</sup>Estimates do not include any insecticide or fungicide costs.



## Oats and Hay Production - Seeding Year Costs

Establishment Costs	Alfalfa-Grass Seeded with Oat Companion Crop <sup>1/</sup>		Alfalfa Seeded with Herbicide <sup>2/</sup>		Your Estimate
	Fixed	Variable	Fixed	Variable	
<b>Preharvest Machinery</b>					
Spray herbicide			\$2.00	\$2.00	\$ _____
Tandem disk (2 times)	\$7.20	\$6.20	7.20	6.20	_____
Spread fertilizer	1.80	1.70	1.80	1.70	_____
Harrow	2.10	1.80	2.10	1.80	_____
Seed (drill)	4.40	4.40	4.40	4.40	_____
<b>Total preharvest machinery</b>	<b>\$15.50</b>	<b>\$14.10</b>	<b>\$17.50</b>	<b>\$16.10</b>	<b>\$ _____</b>
<b>Seed <sup>3/</sup></b>					
Oats	2 bu.	17.00			\$ _____
Alfalfa	8 lb.	30.80	15 lb.	57.75	_____
Bromegrass	6 lb.	12.60			_____
Orchardgrass	3 lb.	5.55			_____
<b>Total seed cost</b>		<b>\$65.95</b>		<b>\$57.75</b>	<b>\$ _____</b>
Herbicide				14.40	_____
Lime (total cost for hay lifetime)		40.00		40.00	_____
Labor @ \$11.70	1 hr.	\$11.70	1 hr.	\$11.70	\$ _____
<b>Total establishment costs</b>	<b>\$27.20</b>	<b>\$120.05</b>	<b>\$29.20</b>	<b>\$128.25</b>	<b>\$ _____</b>
<b>Annual Costs</b>	<b>Fixed</b>	<b>Variable</b>	<b>Fixed</b>	<b>Variable</b>	
<b>One-Third of Est. Costs</b> (for establishment year)	\$9.07	\$40.02	\$9.73	\$42.75	\$ _____
<b>Fertilizer</b>					
Nitrogen	60 lb.	\$37.80			\$ _____
Phosphorus	45 lb.	28.80	35 lb.	\$22.40	_____
Potash	130 lb.	71.50	125 lb.	68.75	_____
<b>Total fertilizer</b>		<b>\$138.10</b>		<b>\$91.15</b>	<b>\$ _____</b>
<b>Insurance, oats</b>		<b>\$5.00</b>			<b>\$ _____</b>
<b>Labor @ \$11.70</b>	4 hr.	\$46.80	3 hr.	\$35.10	\$ _____
<b>Land</b> Cash rent equivalent	\$120.00		\$120.00		\$ _____
<b>Harvest Machinery</b>					
Oats: combine	\$15.40	\$8.80			\$ _____
rake, bale, and haul straw	14.80	12.45			\$ _____
Alfalfa: mower-conditioner, rake, bale, and haul hay	22.10	18.65	45.25	39.13	\$ _____
<b>Total harvest cost</b>	<b>\$52.30</b>	<b>\$39.90</b>	<b>\$45.25</b>	<b>\$39.13</b>	<b>\$ _____</b>
<b>Total fixed and variable costs</b>	<b>\$228.17</b>	<b>\$223.02</b>	<b>\$210.08</b>	<b>\$173.03</b>	<b>\$ _____</b>
<b>Total cost per acre</b>	<b>\$451.18</b>		<b>\$383.11</b>		<b>\$ _____</b>

<sup>1/</sup> Assumes 80 bushels oat yield, one ton straw yield and one ton per acre alfalfa yield from one cutting.

<sup>2/</sup> Assumes two and a half tons per acre from two alfalfa cuttings with a herbicide-assisted seeding.

<sup>3/</sup> Omit oats from August seedings. Higher priced seed varieties or different seed mixtures could vary these costs by 1.2 to 2.0 times.

## Annual Production Costs for Established Alfalfa or Alfalfa-Grass Hay

	Hay Production Level				Your Estimate
	4 tons per acre <sup>1/</sup>		6 tons per acre		
	Fixed	Variable	Fixed	Variable	
<b>One-third of establishment costs</b>					
Machinery, seed, lime, labor and herbicide <sup>2/</sup>	\$9.07	\$40.02	\$9.73	\$42.75	\$ _____
<b>Annual fertilizer <sup>3/</sup></b>					
0-13-50 lbs/ton removed plus spreading	\$1.80	\$148.98	\$3.60	\$224.32	\$ _____
<b>Harvesting Costs: Large Round Bales <sup>4/</sup></b>					
<b>Mower-conditioner, rake, baling and hauling</b>	\$68.40	\$59.60	\$92.60	\$81.90	\$ _____
<b>Labor costs: 1.33 hr./cutting @ \$11.70 per hour</b>	\$46.80		\$62.40		\$ _____
<b>Land</b>					
Cash rent equivalent	\$120.00		\$150.00		\$ _____
<b>Total fixed and variable cost using large round bales</b>	\$246.07	\$248.60	\$318.33	\$348.97	\$ _____
<b>Fixed and variable cost per ton</b>	\$61.52	\$62.15	\$53.06	\$58.16	\$ _____
<b>Total cost per acre</b>	\$494.66		\$667.30		\$ _____
<b>Total cost per ton</b>	\$123.67		\$111.22		\$ _____
<b>Harvesting Costs: Small Square Bales <sup>4/</sup></b>					
<b>Mower-conditioner, rake, baling, haul and stack</b>	\$62.20	\$55.60	\$84.20	\$76.70	\$ _____
<b>Labor costs: 2 hr./cutting @ \$11.70 per hour</b>	\$70.20		\$93.60		\$ _____
<b>Land</b>					
Cash rent equivalent	\$120.00		\$150.00		\$ _____
<b>Total fixed and variable cost using small square bales</b>	\$263.27	\$244.60	\$341.13	\$343.77	\$ _____
<b>Fixed and variable cost per ton</b>	\$65.82	\$61.15	\$56.86	\$57.30	\$ _____
<b>Total cost per acre</b>	\$507.86		\$684.90		\$ _____
<b>Total cost per ton</b>	\$126.97		\$114.15		\$ _____

<sup>1/</sup> For harvest as silage use machine cost estimates from the Estimated Machinery Costs table.

<sup>2/</sup> Assumes alfalfa-grass seeded with oat companion crop. If alfalfa seeded with preplant herbicide then use other costs (see previous page).

<sup>3/</sup> For 6-ton yield goal, a split application of fertilizer is assumed.

<sup>4/</sup> Harvest cost estimates assume 3 cuttings for 4 tons and 4 cuttings for 6 tons.

## Maintaining Grass Pastures - Annual Cost per Acre

	<u>Improved Grass</u> <sup>2/</sup>		<u>Improved Grass-Legume</u> <sup>3/</sup>		Your Estimate
	Fixed	Variable	Fixed	Variable	
<b>Machinery Costs</b>					
Spreading fertilizer	\$1.80	\$1.70	\$1.80	\$1.70	\$ _____
Spraying herbicide	2.00	2.00			_____
Clipping weeds	6.20	4.50	6.20	4.50	_____
<b>Total machinery cost</b>	\$10.00	\$8.20	\$8.00	\$6.20	\$ _____
<b>Fertilizer and Herbicide</b> <sup>1/</sup>					
Nitrogen @ \$0.63 per lb.	80 lb.	\$50.40			\$ _____
Phosphate @ \$0.64 per lb.	30 lb.	19.20	30 lb.	\$19.20	_____
Potash @ \$0.55 per lb.			40 lb.	22.00	_____
Herbicide		5.13			_____
<b>Total fertilizer and herbicide</b>		\$74.73		\$41.20	\$ _____
<b>Labor</b>					
Growing practices .5 hr. @ \$11.70	\$5.85		\$5.85		\$ _____
Fence maintenance 1 hr. @ \$11.70	11.70		11.70		_____
<b>Total labor</b>	\$17.55		\$17.55		\$ _____
<b>Land</b>					
Cash rent equivalent	\$65.00		\$77.00		\$ _____
<b>Total annual cost</b>	\$92.55	\$82.93	\$102.55	\$47.40	\$ _____
<b>Total annual cost per acre</b>		\$175.48		\$149.95	\$ _____

<sup>1/</sup> These are average rates and may vary with soil test and the level of management on a particular field. Different herbicide alternatives could vary this cost.

<sup>2/</sup> Improved grass pastures assume a dominance of cool season grasses such as smooth bromegrass, orchardgrass, tall fescue or reed canarygrass.

<sup>3/</sup> Improved grass-legume pasture assumed one third of the forage is made up of red clover, birdsfoot trefoil or alfalfa.

## Estimated Machinery Costs

The following cost estimates are for on-farm use, excluding labor. Depreciation is based on current replacement cost, interest is based on average market rates. Fixed costs will be greater for newer machinery. If annual machine use is greater than that assumed, fixed costs per acre will be lower, and vice versa. Hauling costs are based on a round trip of one mile. Remember these are estimates and they should not take the place of accurate record-keeping. **Diesel fuel is estimated to cost \$3.25 per gallon, delivered to the farm in bulk.**

Operation	Hours of Use Assumed per Year	Fixed Cost per Acre (depreciation, interest, insurance, housing)	Variable Cost per Acre (fuel, oil, repairs)
Subsoiling (V-ripper)	120	\$6.20	\$8.80
Moldboard plow	120	9.00	11.00
Chisel plow	120	3.80	4.80
Chop stalks	120	5.10	5.70
Tandem disk	120	3.60	3.10
Offset disk	120	4.20	4.10
Peg tooth harrow	60	2.10	1.80
Sprayer/disk	120	3.60	3.30
Field cultivator	120	2.50	3.10
Disk/Field cultivator	120	2.50	3.00
Strip tiller	120	2.90	3.50
Bulk fertilizer spreader	60	1.80	1.70
NH3 applicator	120	4.70	5.30
Chisel plow, NH3 applic.	120	5.00	6.30
Grain drill	100	4.40	4.40
Broadcast seeder	100	2.90	1.90
Planter	100	6.00	5.40
No-till planter	100	6.60	6.20
No-till drill	100	6.60	6.50
Rotary hoe	60	1.60	1.20
Cultivator	120	1.90	2.20
Sprayer	150	2.00	2.00
Combine corn	180	20.60	11.40
Combine soybeans	120	16.40	8.90
Combine small grain	120	12.20	5.60
Haul grain (on farm)	600	0.04 /bu.	0.04 /bu.
Grain Cart	200	5.70	3.30
Store grain (auger)		0.017 /bu.	0.03 /bu.
Silage harvester	200	30.00	16.10
Haul silage	140	1.25 /ton	1.50 /ton
Store silage (unloader)		0.40 /ton	0.12 /ton
Rotary mower	120	6.20	4.50
Mower-conditioner	120	5.30	4.80
Rake	120	3.80	2.60
Small square baler	120	9.10 /cutting	6.00 /cutting
Round baler	120	10.90	7.60
Large square baler	120	10.80	8.70
Windrower	200	3.10	2.40
Forage chopper	200	16.60	14.10
Haul small square bales	120	1.90 /ton	3.85 /ton
Haul large round bales	120	2.10 /ton	3.65 /ton

## Estimated Crop Production Costs in Iowa, 2004-2012

	2004	2005 <sup>1/</sup>	2006 <sup>2/</sup>	2007	2008	2009	2010 <sup>3/</sup>	2011	2012
<b>Corn following Corn</b>									
Machinery	\$86.78	\$94.55	\$100.07	\$102.94	\$110.88	\$115.99	\$124.25	\$152.73	\$147.37
Seed, Chemicals, etc.	159.57	184.77	201.62	222.22	271.97	387.44	290.78	341.92	376.81
Labor	27.08	27.08	29.93	31.35	31.35	31.35	31.35	33.06	33.35
Land	140.00	140.00	145.00	155.00	190.00	205.00	195.00	215.00	258.00
Total Cost Per Acre	413.43	446.39	476.61	511.51	604.20	739.77	641.37	742.70	815.53
Assumed Yield	135 bu	135 bu	140 bu	145 bu	145 bu	145 bu	165 bu	165 bu	165 bu
Total Cost Per Bushel	\$3.06	\$3.31	\$3.40	\$3.53	\$4.17	\$5.10	\$3.89	\$4.50	\$4.94
<b>Corn following Soybeans</b>									
Machinery	\$85.68	\$93.37	\$97.39	\$100.12	\$107.88	\$113.98	\$122.42	\$151.54	\$144.22
Seed, Chemicals, etc.	135.74	156.03	169.26	189.33	230.35	344.03	266.48	300.13	329.14
Labor	24.70	24.70	27.30	28.60	28.60	28.60	28.60	30.16	30.42
Land	140.00	140.00	145.00	155.00	190.00	205.00	195.00	215.00	258.00
Total Cost Per Acre	386.12	414.10	438.95	473.05	556.83	691.61	612.50	696.83	761.78
Assumed Yield	150 bu	150 bu	155 bu	160 bu	160 bu	160 bu	180 bu	180 bu	180 bu
Total Cost Per Bushel	\$2.57	\$2.76	\$2.83	\$2.96	\$3.48	\$4.32	\$3.40	\$3.87	\$4.23
<b>Soybeans following Corn</b>									
Machinery	\$41.51	\$40.53	\$45.90	\$46.76	\$48.50	\$55.80	\$57.70	\$72.70	\$80.70
Seed, Chemicals, etc.	90.76	96.53	106.79	107.58	124.16	202.85	154.00	156.52	180.89
Labor	23.28	23.28	25.73	26.95	26.95	26.95	26.95	28.42	26.33
Land	140.00	140.00	145.00	155.00	190.00	205.00	195.00	215.00	258.00
Total Cost Per Acre	295.54	300.34	323.41	336.29	389.61	490.60	433.65	472.64	545.91
Assumed Yield	45 bu	45 bu	45 bu	50 bu	50 bu	50 bu	50 bu	50 bu	50 bu
Total Cost Per Bushel	\$6.57	\$6.67	\$7.19	\$6.73	\$7.79	\$9.81	\$8.67	\$9.45	\$10.92
<b>Alfalfa Hay, annual production, 6 ton per acre, large round bales</b>									
One-Third of Est. Costs	\$33.84	\$34.45	\$36.83	\$37.27	\$46.23	\$38.97	\$54.28	\$52.75	\$52.48
Annual Fertilizer	71.62	84.74	103.36	103.46	126.00	294.60	170.24	199.82	227.92
Harvest Machinery	96.24	108.30	107.10	90.40	96.60	102.90	107.00	159.60	174.50
Labor	50.67	50.67	56.00	58.67	58.67	58.67	58.67	61.87	62.40
Land	88.00	95.00	95.00	100.00	125.00	125.00	113.00	124.00	150.00
Total Cost Per Acre	340.36	373.16	398.29	389.79	452.50	632.27	503.19	598.04	667.30
Assumed Yield	6 ton	6 ton	6 ton	6 ton	6 ton	6 ton	6 ton	6 ton	6 ton
Total Cost Per Ton	\$56.73	\$62.19	\$66.38	\$64.97	\$75.42	\$105.38	\$83.86	\$99.67	\$111.22

<sup>1/</sup> Starting 2005 primary soybean estimates are for herbicide tolerant varieties.

<sup>2/</sup> Starting 2006 corn drying and fertilizer practices were adjusted to reflect recent practices.

<sup>3/</sup> Starting 2010 corn yields adjusted.

... and justice for all

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or family status. (Not all prohibited bases apply to all programs.) Many materials can be made available in alternative formats for ADA clients. To file a complaint of discrimination, write USDA, Office of Civil Rights, Room 326-W, Whitten Building, 14th and Independence Avenue, SW, Washington, DC 20250-9410 or call 202-720-5964.

Issued in furtherance of Cooperative Extension work, Acts of May 8 and July 30, 1914, in cooperation with the U.S. Department of Agriculture. Cathann A. Kress, director, Cooperative Extension Service, Iowa State University of Science and Technology, Ames, Iowa.

Prepared by Michael Duffy, extension economist  
515-294-6160, mduffy@iastate.edu

[www.extension.iastate.edu/agdm](http://www.extension.iastate.edu/agdm)  
[www.extension.iastate.edu/store](http://www.extension.iastate.edu/store)