



## K-State Research and Extension and Department of Agricultural Economics

Kansas Farm Management Association, Northwest, with an office in Colby, Kansas, provides a farm business analysis educational program to member farm families in a 17 county area. Principal crops are wheat, corn, grain sorghum, sunflowers, and dry beans. This is also a very livestock intensive area of Kansas. Average farm size is 2,700 acres.

**TITLE:** Extension Agricultural Economist, Kansas Farm Management Association, Northwest  
This is a joint appointment between KFMA, NW and K-State Research and Extension

**LOCATION:** Colby, Kansas

**APPLICATION DATE:** Screening of applications will begin on October 29, 2008, and will continue until the position is filled. To assure a review, please submit a cover letter, resume, three reference letters, and all official transcripts. The starting date for the position is negotiable with the KFMA, NW Board of Directors. May 2009 graduates are invited to apply.

**RESPONSIBILITIES:** Plan and develop an extension educational farm business management program for commercial farms cooperating with the Farm Management Association in northeast Kansas. Provide technical expertise to the area extension educational program in farm management. Specific responsibilities to the Farm Management Association Extension education program include:

- 1). Develop and maintain membership of approximately 100 cooperating commercial farms representative of northwest Kansas agriculture.
- 2). Provide an educational program to commercial farms resulting in the development of financial and production information for comparable economic analysis.
- 3). Provide agricultural record-keeping, estate planning, business entity structure, and tax management guidance to commercial farm families.
- 4). Utilize KFMA program procedures to collect, process, and verify information from commercial farms suitable for comparable analysis and utilization by K-State Research and Extension for research, teaching, and extension programs.
- 5). Develop and provide educational programs with commercial farms to further understanding and application of economic principles utilizing comparative management information.
- 6). Support county, area, and state research and extension by providing technical expertise in the economic analysis of comparable commercial farm financial and production information.

### QUALIFICATIONS

Required:

- A bachelor's degree in Agricultural Economics or related field including a total of 24 hours of courses in agricultural economics, agribusiness, agricultural finance, or agricultural management in the core and/or option degree requirements with a 3.0 or better GPA (4.0 scale) **and** at least five years of acceptable performance in a position in one of the following areas: agricultural economics, agricultural finance, or agribusiness.

OR

- A master's degree in Agricultural Economics with a farm management, agribusiness or agricultural finance specialization.

AND

- Demonstrated ability and interests in effectively communicating with individuals and groups through informal educational experiences as demonstrated by college, professional and community activities.
- Demonstrated expertise in understanding and communicating sound farm accounting principles.
- Demonstrated expertise in understanding and communicating economic relationships in agriculture.

**SALARY:** Commensurate with training and experience as negotiated by the Department of Agricultural Economics, Kansas State University; the Board of Directors of Farm Management Association, Northwest; and the applicant.

- BENEFITS:**
- Farm Management Association Extension Agricultural Economists are faculty in the Department of Agricultural Economics, Kansas State University, and have benefits of University faculty, including group insurance, tax sheltered annuities, KSU Federal Credit Union privileges, liability coverage, use of University facilities, and the opportunity to purchase faculty tickets for athletic and other events ([www.k-state.edu/hr/benefits](http://www.k-state.edu/hr/benefits)).
  - A retirement program under the Kansas Board of Regents' retirement plan, Social Security, health and life insurance.
  - Annual leave of 22 working days per year, plus holidays.
  - Accumulative sick leave equal to 12 days per year.
  - Work injury benefits under the Worker's Compensation Act.
  - Reimbursement for travel and subsistence related to achieving program objectives.
  - Transportation is provided by Farm Management Association, Northwest.

**HOW TO APPLY:**

**Send cover letter, resume, and official transcripts; and, arrange for three letters of reference to be sent to:**

**Dr. Arlo Biere**, Acting Department Head  
Kansas State University  
Department of Agricultural Economics  
342 Waters Hall  
Manhattan, KS 66506-4000  
(785) 532-6702 FAX: (785) 532-6925

For more information contact Kevin Herbel, Administrator, Kansas Farm Management Association Program.  
Office: (785) 532-1513; Cell: (785)532-8706; or, e-mail: [kherbel@ksu.edu](mailto:kherbel@ksu.edu). The KFMA program website is [www.agmanager.info/kfma](http://www.agmanager.info/kfma).

**EQUAL EMPLOYMENT OPPORTUNITY:** Kansas State University is an affirmative action/equal opportunity employer committed to non-discrimination on the basis of race, sex, national origin, disability, religion, age, sexual orientation, or other non-merit reasons (including employment of disabled veterans and veterans of the Vietnam era). **EEO Coordinator:** Stacey M. Warner, 121 Umberger Hall, Manhattan, KS 66506. **EEO Counselor:** Daryl D. Buchholz, 123 Umberger Hall, Manhattan, KS 66506.

**Stacey M. Warner**  
Leader, Extension Operations