

Position Announcement

TITLE: Extension Crop Economist/Marketing Specialist
Assistant/Associate Professor in Agribusiness and Applied Economics

POSITION LOCATION: Department of Agribusiness and Applied Economics, North Dakota State University, Fargo.

POSITION DESCRIPTION: Tenure track, 80% Extension, 20% research, twelve month appointment.

RESPONSIBILITIES:

The successful candidate will be expected to develop a nationally recognized extension and applied research program in the area of crops marketing and risk management. The program will focus on marketing strategies, crop price outlook including factors influencing commodity prices, risk management, and analysis of the impacts of government policy and changing global markets. Assisting with crop-related agribusiness development that may include niche marketing, such as identity preserved grains and oilseeds, energy crops and emerging markets may be necessary. An established network of about 50 marketing clubs provides education and leadership opportunities.

The primary clientele will be crop producers, commodity/farm organizations, elevator managers, agricultural lenders and other agricultural businesses, and state and federal government agencies. Collaboration with county extension staff, other Agribusiness and Applied Economics faculty, colleagues in other agricultural disciplines, and professional colleagues at regional and national levels is necessary.

Applied research that supports the Extension program is imperative. In addition to the county and state crops marketing educational program, the candidate will be expected to publish in the popular press and appropriate refereed journals. Pursuit of extramural funding to support a viable Extension and applied research program is encouraged. Opportunities to direct graduate student research will also be available.

QUALIFICATIONS:

Minimum requirements include:

1. an earned Ph.D. in agricultural economics, or economics;
2. excellent written and verbal communication and essential information technology skills;
and
3. academic training and/or experience in agricultural marketing economics;

Preferred qualifications include:

1. ability to lead and work effectively with Extension staff, university faculty, multi-disciplinary teams, producer groups and the public;
2. experience in crop market price outlook, risk management, crop-related agribusiness development, and niche marketing;
3. understanding of crops grown in the Northern Plains;
4. evidence of effective Extension programming and applied research;
5. successful publication of Extension and research results in the popular press and professional journals;
6. experience in developing and delivering educational programs by media such as video conferencing, audio/video web streaming, or podcasting; and
7. ability to obtain a valid driver's license.

SALARY AND RANK: The position offers a competitive salary and benefits package.

POSITION AVAILABLE: Immediately

APPLICATION DEADLINE: Initial screening of applicants will begin February 15, 2008 and continue until a suitable candidate is found.

APPLICATION PROCEDURES: Candidates for this position should send a letter of application including a statement of principal qualifications and interests, transcripts of all university work, samples of research publications, and letters of reference from three professional colleagues familiar with the candidate's qualifications. Electronic submission of application materials is preferred (agecinfo@ndsuent.nodak.edu). Questions may be directed to Tim Petry or David Saxowsky, Co-Chairs of the Search Committee, Department of Agribusiness and Applied Economics, North Dakota State University, Fargo, North Dakota, 58105-5636 (voice: 701-231-7469 or 701-231-7470).

A full position description can be viewed at:

http://www.ndsu.edu/ndsu/jobs/non_broadbanded/index.shtml

About the Department, the University, and the Region

The Department of Agribusiness and Applied Economics has developed strong regional support for the excellence of its teaching, research, and outreach programs. The Department is composed of 18 tenure-track faculty, 3 research professors, and 10 lecturers and research or Extension specialists. Research strengths are found in international trade, agribusiness, and agricultural economics. Faculty in the Department are actively involved in interdisciplinary research and teaching, especially in collaboration with the Great Plains Institute of Food Safety, the School of Natural Resource Sciences, and the Upper Great Plains Transportation Institute. The Department currently offers three undergraduate majors (Economics, Agricultural Economics, and Agribusiness) and two M.S. degrees (Agribusiness and Applied Economics and International Agribusiness). The Department contributes to several interdisciplinary Ph.D. programs at North Dakota State University.

North Dakota State University is the Land Grant University for North Dakota. Recent improvements in research activities have elevated the University's research rankings and increased research budgets through greater success in attaining extramural funding. Extensive engagement with agribusiness firms, both domestic and international, are encouraged. Approximately 12,000 students attend NDSU.

Fargo-Moorhead enjoys one of the strongest economies of the Upper Midwest. Growth is driven by financial services, technology and software firms, agricultural manufacturing and food processing, the renewable energy industry, and retailing. Fargo-Moorhead is the largest metropolitan area between Minneapolis and Spokane, Washington. In the past few years, several magazines have proclaimed Fargo-Moorhead as one of the most stress-free metropolitan areas in America. "Quality of Life" is one of the most often-repeated phrases that people use when describing the region. The Fargo-Moorhead community has many qualities that contribute to this reputation, including an excellent K-12 educational system, three universities (NDSU, Minnesota State University-Moorhead, and Concordia College), a rapidly-expanding Microsoft campus, advanced medical technology, a progressive business community, clean air and water, and a low cost of living relative to comparable metropolitan areas. Fargo-Moorhead is a bustling and active metropolitan area of approximately 180,000 people offering a wide variety of outdoor recreational activities, as well as an active and diverse visual and performing arts community.

NDSU is an equal opportunity institution. Women and minorities are encouraged to apply.