

**UNIVERSITY OF KENTUCKY  
POSITION ANNOUNCEMENT**

**TITLE OF POSITION:** Area Extension Specialist in Farm Management

**POSITION RESPONSIBILITIES:** This area specialist will be assigned to the Pennyroyal Association of the Kentucky Farm Business Management Program (KFBM) to work with approximately 50 farmer-cooperators for 90% of his/her professional time. The principal responsibility will be providing farm financial record analysis and objective farm management counseling to farmer-cooperators. Under the leadership of the KFBM State Coordinator and in collaboration with other faculty, the specialist will assist in state-wide analysis of farm financial data collected from farmer-cooperators for applied research, enterprise analysis, and other studies.

As an Area Farm Management Specialist, this person will collaborate with other faculty, county agents for agriculture, and farm-related agencies to develop farm management educational programs for farmers who are not members of the Association, (10% of his/her professional time). This could include financial management, tax strategies, farm planning, enterprise analysis, estate planning and other topics, which are based on the lessons learned from the analysis and performance of the farmer-cooperators.

Area Specialists in Farm Management are evaluated on 1) input from Association Board members and farmer-cooperators; 2) the Association's membership and financial viability; 3) effectiveness of the farm management extension programming with county agents and other specialists; 4) coordination of professional work with the KFBM State Coordinator, other area farm management specialists and the Area Program Director; and 5) collaboration with faculty and staff in the Agricultural Economics Department.

**MINIMUM EDUCATIONAL REQUIREMENTS:** A Master's Degree in Agricultural Economics or related field with a major interest in farm management. Experience in this type of work and in farm management applications of micro computers is desirable. Ability to work effectively with farmers and specialists in Agricultural Economics and other subject matter areas is essential. Approval of applicant by the Board of Directors of the Pennyroyal Farm Analysis Association is required.

**LOCATION:** Hopkinsville, Kentucky

**SALARY AND FRINGE BENEFITS:** Salary open and competitive. University retirement, health and life insurance program

**POSITION AVAILABLE:** Application deadline May15, 2007, or until qualified candidate is found. Apply by forwarding a vitae, name and address of three professional references, and copy of college transcripts. Apply on line at:  
<http://www.uky.edu/UKjobs/>

**CONTACT:** Lynn W. Robbins  
Dept. of Agricultural Economics  
University of Kentucky  
Lexington, KY 40546  
Phone: 859/257-5762

Dave Heisterberg  
Kentucky Farm Business Analysis  
2850-B Pembroke Road  
Hopkinsville, KY 42240  
Phone: 270/886-5281

The University of Kentucky is an equal opportunity employer. The address of the EEO Coordinator is: Rosemary Veach, S-127 Agricultural Science Center North, University of Kentucky, Lexington, KY 40546-0091.