POSITION DESCRIPTION

Assistant Extension Professor, Center for Farm Financial Management
Department of Applied Economics
College of Agricultural, Food and Environmental Sciences
University of Minnesota

TITLE AND LOCATION
Assistant Extension Professor, Center for Farm Financial Management. Twelve-month, 100% non-tenure track appointment with promotional track within the Extension system. Located in the Department of Applied Economics, St. Paul Campus, University of Minnesota.

PROGRAM / UNIT DESCRIPTION

The Center for Farm Financial Management (CFFM) provides educational programs and software tools that are practical, timely, and applicable to real-world farm situations. Products and training focus on farm financial planning, financial analysis, risk management, business planning, commodity marketing, and ag credit analysis. CFFM products are widely used by farmers, agricultural lenders and educators across the United States. FINPACK, the Center’s flagship software product, provides a suite of tools that guide producers and ag professionals to sound financial decisions. CFFM is home for the web based Ag Risk Management Education Library and functions as a communications and support center for the national Extension Risk Management Education program. Commodity marketing workshops provide a “hands-on” opportunity for producers to test their marketing skills and learn marketing strategies that will help improve their bottom line. CFFM just received the award to serve as the National Trade Adjustment Assistance for Farmers Training Coordination Center. This project will provide technical assistance to producers impacted as a result of import competition. This educational assistance includes an introductory workshop, a series of intensive workshops, followed up with assistance developing a business plan to help them adjust to import competition.

The Center for Farm Financial Management is located in the Classroom Office Building on the St. Paul Campus of the University of Minnesota. It is a unit in the Department of Applied Economics. It is also a part of the College of Food, Agricultural and Natural Resource Sciences and the University of Minnesota Extension Service. For more information, visit http://www.cffm.umn.edu

RESPONSIBILITIES

The person in this position will work as part of a vibrant team at the Center for Farm Financial Management to strategically plan, develop, and deliver farm financial management educational programs. Specifically the person in this position will help:

- Develop practical educational programs on a wide-range of farm financial management topics utilizing cutting-edge technology when appropriate.
- Develop innovative farm financial management tools including software, web-based, video, written, and other types of tools.
- Deliver farm management and marketing educational programs to producers, educators, lenders, and other agricultural professionals.
- Conduct applied research and development in the area of farm financial management and incorporate findings into practical applications.
- Embrace and expand entrepreneurship within the Center for Farm Financial Management.
- Provide leadership to state and national initiatives in which CFFM has a leadership responsibility.
- Continue to expand the use of CFFM educational programs and tools to wider audiences of producers and agricultural professionals.
QUALIFICATIONS

Essential
M.S. in agricultural economics, applied economics, economics, finance, agricultural education or a closely related field by the date of appointment. Applicants must be able to pass background check.

Desired
- Experience and demonstrated effectiveness in delivering presentations.
- Demonstrated success in working as part of multi-disciplinary teams.
- Demonstrated written and oral communication skills for professional and nonprofessional audiences.
- Work experience in farming; ranching; agri-business; or farm management Extension, teaching or research.
- Demonstrated ability to effectively use computer tools and web based technology.
- Degree emphasis in farm management, production economics.

SALARY AND BENEFITS
Salary is competitive and commensurate with the professional experience and qualifications. Fringe benefits include employee health, dental, and faculty life/disability insurance, social security, faculty retirement and opportunities for promotion and professional development.

STARTING DATE: April 1, 2010 or no later than June 30, 2010

APPLICATION DEADLINE: Review of applications will begin on February 10, 2010 and will continue until the position is filled.

APPLICATION PROCEDURE
Apply online at: http://employment.umn.edu and search for Requisition #164443. Cover letter and CV must be attached online. Other required documents can be mailed to address listed below.

A COMPLETE application must include:

1) Letter of application that explains how your career goals, training and experience support your candidacy;
2) A complete curriculum vitae;
3) An official graduate transcript;
4) One or two examples of written or published work; and
5) Names and contact information for three individuals who can comment on your abilities and experience.

Email inquiries about the position are welcome, but formal application process is required. Send all materials that cannot be submitted online by February 10, 2010 to:

Robert Craven, Director
Center for Farm Financial Management
University of Minnesota
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St. Paul, MN 55108
rcraven@umn.edu

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