

59TH ANNUAL  
SOIL MANAGEMENT AND LAND VALUATION CONFERENCE

Wednesday, May 14, 1986

*coffee, some tea, little milk, bit of juice, pastry*

8:30- 9:00 Registration  
Scheman First Floor Registration Desk

Morning Session - Benton Auditorium

9:00- 9:15 Land Value and Price Estimates Robert Jolly

9:15-10:00 Outlook for the U.S. Economy Dennis Starleaf  
- performance of the economy  
- trade situation  
- monetary policy  
- fiscal policy

10:00-10:30 Grain Price Outlook Bob Wisner  
- exports  
- stocks  
- prices

10:30-12:00 Analysis of Credit Industry  
- credit demand  
- interest  
- fund availability  
Paul Knop  
Dennis Michels  
Robert Pim  
Paul Quam *need SS # & address*

12:00- 1:00 Lunch - Rooms 220-240

Afternoon Session - Benton Auditorium

1:00- 2:00 Decision-Making Under Stress and Dealing With Stressed Clients Dee Wright *additional page*

2:00- 3:00 Land Market Conditions Duane Sandage  
- prices  
- demand

3:00- 3:15 Land Value and Price Estimates Robert Jolly

3:30-4:30 Special Session for Real Estate Licenses L. L. Hoover *am't.*  
- Refinancing Opportunities *ask Lee what C account he wants or to go to*

*10:30  
corn  
milk*

*3:15  
pop  
coffee  
juice*

*certificates @ end of day*

*3 hr. prep time @ \$20  
1 hr. \$40 6:30 9:00 hr. \$20 after*