

1987

AGENDA
60th ANNUAL SOIL MANAGEMENT AND LAND VALUATION CONFERENCE

Morning Program

- 8:30 - 9:00 **REGISTRATION**
- 9:00 - 9:15 **LAND VALUES AND PRICE ESTIMATES**
 Michael Duffy, Extension Economist, Iowa State University
- 9:15 -10:30 **WHAT CONSTITUTES AN ACCEPTABLE APPRAISAL**
 Layton Hoysler, District 7 Director of Acquired Properties,
 Farm Credit Service
 - use of government base
 - use of corn suitability rating
- 10:30 -12:00 **ANALYSIS OF CREDIT INDUSTRY**
 - acquired properties
 - effect of Chapter 12
 - fund availability
 - interest rates

Panel:

- Robert Haegele, Chief of Farm Programs, Farmers Home Administration
- Maurice Russell, President, Federal Land Bank Assoc., Newton
- Richard Retz, Vice President, Merchants National Bank, Cedar Rapids
- Darrell Sunderman, Metropolitan Insurance Co., Carroll

Afternoon Program

- 1:00 - 3:00 **GOVERNMENT PROGRAMS, NOW AND COMING**
 ASCS Representative
 Herschel Read, Deputy Soil Commissioner, Soil Conservation Service
 - Feedgrain Program
 - Conservation Compliance
- 3:15 - 3:30 **LAND VALUES AND PRICE ESTIMATES**
 Michael Duffy, Extension Economist, Iowa State University
- 3:30 - 4:30 **REAL ESTATE CONTRACT LAWS: DO'S AND DON'TS**
 Tim Jackson, Attorney-at-Law, Rural Concerns Hotline,
 Des Moines