AGENDA
60th ANNUAL SOIL MANAGEMENT AND LAND VALUATION CONFERENCE

Morning Program

8:30 - 9:00 REGISTRATION

9:00 - 9:15 LAND VALUES AND PRICE ESTIMATES
Michael Duffy, Extension Economist, Iowa State University

9:15 - 10:30 WHAT CONSTITUTES AN ACCEPTABLE APPRAISAL
Layton Hoysler, District 7 Director of Acquired Properties, Farm Credit Service
- use of government base
- use of corn suitability rating

10:30 - 12:00 ANALYSIS OF CREDIT INDUSTRY
- acquired properties
- effect of Chapter 12
- fund availability
- interest rates

Panel:
Robert Haegele, Chief of Farm Programs, Farmers Home Administration
Maurice Russell, President, Federal Land Bank Assoc., Newton
Richard Retz, Vice President, Merchants National Bank, Cedar Rapids
Darrell Sunderman, Metropolitan Insurance Co., Carroll

Afternoon Program

1:00 - 3:00 GOVERNMENT PROGRAMS, NOW AND COMING
ASCS Representative
Herschel Read, Deputy Soil Commissioner, Soil Conservation Service
- Feedgrain Program
- Conservation Compliance

3:15 - 3:30 LAND VALUES AND PRICE ESTIMATES
Michael Duffy, Extension Economist, Iowa State University

3:30 - 4:30 REAL ESTATE CONTRACT LAWS: DO'S AND DON'TS
Tim Jackson, Attorney-at-Law, Rural Concerns Hotline, Des Moines